



# COUNTY OF SISKIYOU

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## COUNTY ADMINISTRATIVE OFFICE

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TO: Siskiyou County Board of Supervisors

FROM: Sherry Lawson  
Deputy County Administrator

DATE: November 12, 2024

SUBJECT: Proposal Award to Tyler Technologies for ERP Solutions

### **Background:**

On April 9, 2024, the County issued a Request for Proposal (RFP) seeking qualified vendors for software and professional services aimed at replacing our existing Enterprise Resource Planning (ERP) system, Banner. The objective of this project is to implement a state-of-the-art ERP system that enhances the County's operations and improves efficiency across all departmental business processes. We are looking for an ERP system that provides fully integrated functionality, along with a software provider capable of delivering the necessary professional services to ensure successful implementation.

Three vendors submitted proposals in response to our RFP: Oracle, Springbrook, and Tyler Technologies. A team of staff, including two Deputy County Administrators, the Auditor-Controller, the Assistant Auditor-Controller, two Information Technology staff members, and the Treasurer-Tax Collector, evaluated each submission. All proposals were deemed responsive, leading the team to collectively decide to conduct software demonstrations with each vendor for a deeper understanding of their solutions and how they may benefit the County.

These demonstrations were scheduled between September 10, 2024, and October 8, 2024. After careful consideration of what each vendor could offer, the selection team chose Tyler Technologies as the top proposer and moved forward with conducting reference checks. Following these checks and final discussions, the team concluded that Tyler Technologies was the best option for the County.

Tyler Technologies showcased numerous ways their software can increase our operational efficiencies. The core of their solution is centered on a robust General Ledger and budgeting platform. Their ERP solution is designed with a focus on simplifying the management of essential financial functions, uncomplicating the process of complying with regulatory standards and structured accounting. Tyler offers fully integrated modules such as human resources management, payroll, procurement, project management and timekeeping, which fiscal staff will find intuitive. These

integrations provide real-time access to detailed fund and budget information—improving transparency for both internal teams and external stakeholders.

Tyler specializes in working with the public sector and has proven experience with California entities. Their understanding of our State’s governmental complexities and focus on the public sector set them apart as a top proposer.

**Staff Recommendation:**

Staff recommends awarding Tyler Technologies the bid to replace Siskiyou County’s current ERP system with their integrated solutions. Staff further recommends the Board authorize the County Administrator or her designee to enter into contract negotiations with Tyler Technologies for any modules which will enhance County operations, including but not limited to Finance, Payroll, Human Resources, Contract Management, Asset Management, Timekeeping, Treasury Management, Project Management, and Licensing and Permitting.