

# Exhibit A



April 21, 2023

Ms. Anna Hendricks, Management Analyst  
County of Siskiyou, Office of Administration  
1312 Fairlane Road, Suite 1  
Yreka, CA 96097

P: (530) 842-8003  
F: (530) 842-8013  
E: [ajhendricks@co.siskiyou.ca.us](mailto:ajhendricks@co.siskiyou.ca.us)

Dear Ms. Hendricks,

It is with great pleasure that I, on behalf of North State Security, Inc. (NSS), present our response to the Request for Proposal (RFP) #23-02 for the provision of security services to the County of Siskiyou Administrative Offices. We are excited to be part of the growing private security sector in the Yreka, Mount Shasta, Weed and greater Siskiyou county area, and are eager to work in partnership with local law enforcement to enhance the safety and well-being of County staff and residents alike.

At NSS, our commitment extends beyond providing high-quality security services. We strive to contribute to the growth and development of the community, create employment opportunities for residents, and promote a safe and secure environment for businesses and residents alike. By doing so, we aim to bolster local commerce, use of public facilities and landscapes, instilling a sense of pride in residents and business owners that call Siskiyou County home.

As a California-based corporation (corporation number C1849536) with an active Private Patrol Operator license (PPO11442) issued by the California Bureau of Security and Investigative Services (BSIS), we are committed to delivering exceptional service that meets and exceeds the County's expectations.

Please note that I will serve as the primary contact for all RPF-related communications. Should you require any clarification or have any questions, please do not hesitate to reach out to me directly via my contact details below:

Kelly E. Boek, Chief Executive Officer  
North State Security, Inc.  
PO Box 991348  
Redding, CA 96099  
FEIN: 68-0290682

P: (530) 243-0295  
F: (530) 243-3870  
E: [kboek@northstatesecurity.com](mailto:kboek@northstatesecurity.com)  
W: [www.northstatesecurity.com](http://www.northstatesecurity.com)

As part of our proposal, we provide the following assurances:

- We will adhere to all terms and conditions outlined in the RFP.
- We have not and will not engage in any attempt to induce any other party not to submit a proposal.
- We maintain a strict policy of non-discrimination in our employment practices.
- All prices quoted in this proposal have been independently established without consultation, communication or agreement with any other bidder or competitor.
- I am duly authorized to negotiate on behalf of NSS and will be responsible for managing any potential contract resulting from this procurement process.
- We will not engage the services of any subcontractors in providing the services outlined in this proposal.
- We affirm that the services provided under this proposal will be available as stated throughout.

With over 55 years of experience in providing cost-effective security solutions to clients across the North State region, we are confident that we possess the expertise, scalability, flexibility, and transparency required to meet and exceed your security requirements.

Please find enclosed our original unbound proposal in response to RFP #23-02. We trust that you will find our proposal satisfactory, and we welcome any further discussions that you may require.

Thank you for considering North State Security, Inc. as your preferred security provider for the County of Siskiyou.

Sincerely,



Kelly Boek  
President

PROPOSAL TO PROVIDE SECURITY SERVICES FOR  
COUNTY OFFICES  
COUNTY OF SISKIYOU  
RFP #23-02



PRESENTED BY NORTH STATE SECURITY, INC.  
Friday, April 21, 2023

Date: April 21, 2023  
RE: COUNTY OF SISKIYOU RFP # 23-02

## **APPROACH**

NSS takes great pride in offering our clients a comprehensive range of security services that are tailored to their specific needs. As part of our commitment to providing top-notch security services, we have implemented rigorous training programs that equip our security officers with the skills and knowledge necessary to handle any security challenge that may arise. As such, we work closely with our clients to develop customized security plans that meet their unique needs and budgetary constraints. Our security services are designed to provide maximum protection while ensuring minimal disruption to our clients' operations.

As of September 2022, the County of Siskiyou has engaged the services of North State Security (NSS) as its private security provider for its administrative offices located in the Yreka and Mount Shasta areas, pursuant to RFP #23-02. The current services available from NSS are as follows:

Our guard on-site services involve the provision of one unarmed, uniformed, and communication-equipped security officer at each of the designated locations. Our officers are available from 7:00AM to 7:00PM, Monday through Friday, and exclude County holidays. We work closely with County staff to establish a schedule of guard on-site coverage that meets their specific needs.

In addition to our on-site services, we also offer mobile patrol services. This involves the deployment of one unarmed, uniformed, and company-insured security officer in a marked company vehicle to perform regular and as-needed roving patrol checks to the County's offices/locations. These locations include: 211 4<sup>th</sup> Street, Yreka; 525 Foothill Drive, Yreka; 1312 Fairlane Road, Yreka; 1665 S. Main Street, Yreka; and 1107 Ream Avenue, Mount Shasta (only as needed) . Our patrol checks are conducted at least twice daily to all County sites, ensuring that all areas are secured and monitored regularly.

At NSS, we are committed to maintaining the highest standards of professionalism and compliance with all relevant regulations. Our patrol vehicles comply with California Vehicle Code section 25279 and are marked with proper insignia and lighting requirements as required by the State of California. We take care of all aspects of vehicle maintenance, ensuring that our patrol vehicles are always in optimal working condition.

Date: April 21, 2023  
RE: COUNTY OF SISKIYOU RFP # 23-02

### PRICE PROPOSAL

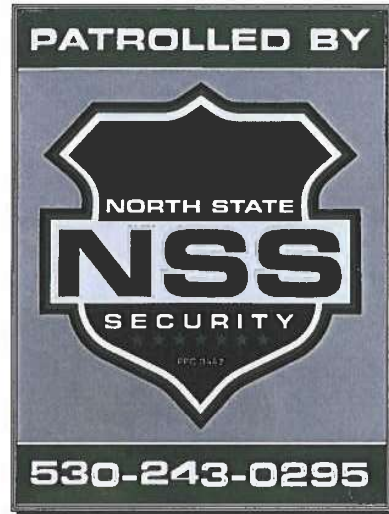
These rates will be billed to the County on a Net 30-day term, and will reflect the regular work schedules agreed upon by NSS and the County, unless otherwise specified:

Regular Hourly Rate for Guard On-Site:	\$32.00
Overtime Hourly Rate for Guard On-Site:	\$48.00
Premium/Holiday Hourly Rate for Guard On-Site:	\$48.00
Special Event Hourly Rate for Guard On-Site:	\$38.00
Emergency Hourly Rate for Guard On-Site:	\$45.00
Marked Patrol Vehicle Daily Rate (including fuel and maintenance):	\$65.00
Special Response Rate (per call-out):	\$75.00
Nightly Patrol Service (per check at each location):	\$8.00

*A regular schedule of nightly patrol tours will be custom tailored to each location as needed and to maximize security effectiveness at individual sites.*

#### ADDITIONAL SERVICES PROVIDED:

At no additional expense to the County, North State Security will also provide Security signage as an added level of deterrence, that may be posted at each of your locations and at your discretion. North State Command staff will make random unscheduled visits to the site(s) to supervise, and train assigned personnel and to provide additional coverage and assist with major issues that may arise. NSS also maintains an in-house dispatch center that is available 24/7.



North State Security, Inc. knows you as the Client have options and we appreciate your trust in choosing us as your security company provider.

Sincerely,

  
Kelly Boek,  
President

## North State Security FY 23/24

1. Patrols to all Yreka County locations:
  - 1312 Fairlane Rd. (daily, nightly, weekends)
    - Two parking lots
  - 525 S. Foothill Dr. (daily, nightly, weekends)
    - Parking lot and animal control building (550)
  - 190 Greenhorn (daily, nightly, weekends)
    - Back parking lot (fenced)
  - 311 Fourth St. (daily, nightly, weekends)
    - Back parking lot
  - 2060 Campus Dr. (nightly, weekends)
  - 806-818 S. Main St. (nightly, weekends)
    - Property has three buildings and multiple dept. Parking lot across bridge (805 Juvenile Lane)
  - 1215 S. Main St. (daily, nightly, weekends)
  - 719 Fourth St. (daily, nightly, weekends)
2. Stationary Security Guard M-F, 8a-5p @ 818 S. Main St.
3. Stationary Security Guard M-F, 7a-7p @ 2060 Campus Dr.
4. 'Sweep' and lockup, 5pm @ 311 Fourth St.
5. Special-unpredictable event coverage as needed. i.e. election day coverage for Clerk, special events that result from fires, etc.

\*Initial services requested, subject to change. \*