



ATTACHMENT B

Diamond Pharmacy Services Bid

To the

Siskiyou County Jail, CA

July 1, 2023

Each prescription and stock piece will be billed as follows

The lower of Diamond's Usual & Customary (U&C) Price

or the following bid rate of

Brand-name and Single-source Medications = AWP less 20%

Generic Multi-source Medications = AWP less 90%

Regarding the Above Price

- ◆ Diamond's usual and customary (U&C) pricing is a more aggressive price over our proposed bid rate, as we can offer exceptionally low pricing on several commonly utilized medications due to our volume purchasing power. Our U&C pricing on certain medications can be as low as AWP less 98%.
- ◆ AWP is defined as Average Wholesale Price at the time of dispensing, as updated by Medi-Span®.
- ◆ Since AWP is a published rate, it may fluctuate (increase and decrease); however, our proposed discount to AWP will remain fixed and firm throughout the term of the contract.
- ◆ Single-source medications are generic entities that are provided from a single manufacturer.
- ◆ Maintenance medications are dispensed in a routine 30-day supply.
- ◆ Acute medications are dispensed in the quantity as written by the prescriber
- ◆ Patient specific medications are dispensed in 30-count blister cards with one unit per bubble.
- ◆ Stock and OTC stock medications can be dispensed in manufacturer bottles, if requested



The Above Bid Rate Includes:

- ◆ All services outlined in our proposal
- ◆ Any costs associated with the dispensing and delivery of medication to your facilities from Diamond
- ◆ A licensed pharmacist serving as the primary contact and account manager
- ◆ Pharmacist participation in P&T meetings via teleconference or webinar
- ◆ 24-hour a day, 7-day a week, and 365-day a year (24/7/365) telephone consulting
- ◆ Medication carts on loan for the duration of the contract
- ◆ Fax machine on loan for the duration of the contract. **Siskiyou** County can purchase replacement toner from Diamond or acquire at **Siskiyou** County's expense elsewhere.
- ◆ Accurate and meaningful monthly, routine, and ad hoc reports
- ◆ No additional software charges for electronic ordering and electronic medication administration records (eMARs) if you choose our Sapphire computerized physician order entry (CPOE) and eMAR solution when all orders are transmitted via Sapphire and all medications are purchased from Diamond
- ◆ No additional charges for Sapphire CPOE/eMAR routine software updates, initial training, initial jail management system (JMS) interfacing, and 24/7 IT support. **Siskiyou** County will be responsible for charges related to internet access and any laptop(s) needed.
- ◆ Access to Diamond's free web-based electronic reconciliation (medication check-in and credit) program
- ◆ No additional cost for one handheld tethered scanner provided on loan to be used for electronic medication reconciliation (check-in) and medication return processing, if requested
- ◆ Access to Diamond's free web-based Online Reporting Program (ORP) and utilization dashboard

Additionally:

- ◆ If **Siskiyou** County is seeking a comprehensive electronic health record (EHR) / electronic medical record (EMR) solution, Diamond can provide for a separate price.
- ◆ For any pharmacy interfaces, including those for prescription transmission, with other EMRs/EHRs or third party vendors, Diamond will be responsible only for interface charges and programming required on Diamond's end of the interface.
- ◆ Any transmission fees or submission fees or other fees and charges which are charged by an EHR/EMR, switch company, JMS company, or any other company not specific to the above will be billed as a pass-through charge.
- ◆ Diamond will retain and reserves all rights, title, use, control, interest in and ownership of its assets including, but not limited to, its software, reporting, packages, and user documentation; operations, procedures, and strategies; formulary and clinical services; manufacturer, wholesaler, group purchase, and vendor contracts and resultant data and information; patient, claims, and drug utilization information; trademarks and service marks.



- ◆ Backup pharmacy services will be billed as a pass-through charge at the contracted backup pharmacy's rate—as billed through a pharmacy benefit management (PBM) company—plus the backup pharmacy's delivery charge or on-call charge, or the taxi or courier charge, if applicable.
- ◆ Inspections will be provided up to quarterly if required by law or NCCHC accreditation, if requested. Any inspections requested not due to law or NCCHC accreditation requirements will be billed as a pass-through charge to the county.
- ◆ If your facility requires fewer days' worth of medication in a routine supply, or if you require packaging other than blister cards, a newer rate will be negotiated.
- ◆ All medications and over-the-counter (OTC) items that the facility purchases, except backup orders that Diamond submits to local pharmacies on your behalf, must be purchased from Diamond.
- ◆ Durable medical equipment (DME) and medical supplies are billed at Diamond's correctional pricing, and prices will be quoted on a case-by-case basis, when requested.
- ◆ Medications will not be discounted and sold below cost. If our proposed discount to average wholesale price reduces the price of the medication below Diamond's actual acquisition cost, the medication will be dispensed at Diamond's actual acquisition cost plus a dispensing fee of two dollars and ninety-five cents.
- ◆ Specialty pharmaceutical items - those items that are not available through primary wholesalers that must be ordered through specialty channels, drop shipped, and/or that require pharmacist or other intervention to procure, such as, but not limited to plasma products, factor products specialty vaccines, medications with REMS requirements, limited distribution medications, and chemotherapy agents are invoiced at the price charged to Diamond from the specialty pharmacy plus five percent.
- ◆ IV Medications are billed at the Average Wholesale Price (AWP) per ingredient as published by Medi-Span, plus ten dollars per piece.
- ◆ Total Parenteral Nutrition (TPN) Products will be billed at Diamond's Actual Acquisition Cost per ingredient plus a dispensing fee of seventy five dollars per bag.
- ◆ Non-sterile compounded medications will be billed at Diamond's Actual Acquisition Cost per ingredient plus compounding labor plus twenty dollars per piece.
- ◆ If the services of a reverse distributor become necessary for the disposition of controlled substances, those charges will be billed as a pass-through charge at the reverse distributor's contracted rate or at **Siskiyou** County's expense if you contract directly with the reverse distributor.
- ◆ If the services of a waste company become necessary for the disposition of hazardous and non-hazardous pharmaceutical waste, those charges will be billed as a pass-through charge at the waste company's contracted rate or at **Siskiyou** County's expense if you contract directly with the waste company.
- ◆ Shipping costs are included as part of our bid rate. Diamond utilizes a preferred shipping partner. If a common carrier other than our preferred shipping partner is requested, those costs for shipping will be billed as a pass through charge.
- ◆ Payment by credit card or purchase card will be assessed a three percent convenience fee.
- ◆ Invoicing will occur monthly. Payment shall be made by check or wire transfer from **Siskiyou** County to Diamond within thirty days of receipt of invoice by County. A finance charge of one and one-quarter percent per month will be charged on all amounts received thirty days past the end of



the billing cycle.

- ◆ **Siskiyou** County is responsible for all applicable sales, use, lease, ad valorem, and any other tax that may be levied or assessed by reason of this transaction, unless your facility provides a tax exemption certificate (blanket or transaction specific) to Diamond in a timely manner.

Credit on Returns

Due to the costs resulting from inmate turnover and medication changes and due to the rising price of medications, Diamond realizes the importance of issuing credit on returned medications. We are offering credit on oral solid medications in full and partial blister cards at 100% of the medication actual acquisition cost at the time of dispensing.

Acting as your partner in helping reduce waste and costs, when and where permitted by the State Board of Pharmacy and the U.S. Food and Drug Administration (FDA), Diamond offers credit on oral solid medications in full and partial blister card medications returned to us, provided the medications:

- ◆ Remain in their original sealed blister packs
- ◆ Have been stored under proper conditions
- ◆ Are not defaced or have been adulterated
- ◆ Are not within 3 months of expiration
- ◆ Are packed as one full unit per blister
- ◆ Have not been released to the inmate population or labeled/dispensed as keep on person
- ◆ Are not controlled substances
- ◆ Have not been billed to a private insurance, third party, USM, ICE, 340B, or Medicaid

Diamond is responsible for shipping costs for all returned medications and provides your facility with prepaid preaddressed FedEx Package Returns Program (PRP) or UPS Authorized Return Service (ARS) labels. These labels are simply affixed to the return box, which is handed to express delivery personnel during their normal pickup/delivery to your facility.

Controlled substance medications and opened partial stock medications cannot be credited per federal regulations. Credits are issued on medications based upon the professional judgment of a Diamond pharmacist and not exceeding the current market value of the medication less an eighty-five cent processing fee per returned card. Liquids, injections, topicals, medications dispensed in vials, medications dispensed in strip packaging, and inhalers are not eligible for credit. Blister cards that are dispensed with half tablets or with more than one single unit per individual bubble of the blister card are not eligible for return. Oral solid medications dispensed as Brand Medically Necessary or Dispense as Written will be credited at the actual acquisition cost of the generic equivalent. Oral solid medications returned in originally sealed manufacturer's containers will be eligible for credit in accordance with the policy above. Returns received at Diamond, during the term of the contract, by the 15th of each month will be credited on the next invoice for



that calendar month. Credit memos will be deducted from payment of the oldest outstanding invoices. Medications ineligible for credit will not be returned.