



Prepared By: Brian Perry
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Date: 1/11/2022 Expires: 2/10/2022
Quote #: BP210401 - 36TB - 1
Ship to: TBD

Billed to: TBD
Prepared for: Kylie Drake
E-Mail: kylie.drake@salloyou.com

System 1	Qty	Part	Edo Qty	Description	Price	Est. Total Price			
System Platform	2	R20	1	2U R-Series with Integrated Controller, 12x 3.5" Drive Bays, 2x 2.5" Drive Bays	\$11,711.00	\$23,422.00			
Software		TruNAS Enterprise	1	TruNAS Enterprise on the R-Series enables full Enterprise-grade support for business-critical data. Built on OpenZFS data protection and management services, TruNAS Enterprise provides block, file and object storage with Enterprise features like enclosure management and integrations with protocols like VMware.					
Security Compliance		Standard	1	Standard Enterprise Drives					
Controller Pack		RP 2S 960	1	R-Series Controller: Up to 2x Expansion shelves 960B RAM, 20 vCPU					
Network A		Integrated 10GbE 42	1	Dual 10GbE Base-T ports (100 Meters Max on CAT6A), Integrated Cable not included					
Systems Storage									
	2	Hybrid	3.5" Bay Used / Total	2.5" Bay Used / Total	Drive Bay Total Used / Total / Available	Raw Capacity	Usable Capacity*	Effective Capacity**	Hot Spares / Total Drives
			11 / 12	1 / 2	0 / 10	98 TB	36 TB	\$1,478	1 / 11
						98 TB	46 TB	\$1,478	
						98 TB	36 TB	\$1,478	1 / 11
Storage Pool 1									
Profile		Performance		Single Mirrored Protection for Optimum Performance					
Storage		R-HDD-3T	11	Approximately 3% Hot Spares					
Write Accelerator		RA W1 SSD	1	R-Series Single Attached ATA HDD 7200 RPM					
System Support	2	TNR-Bronze-3YR	1	White Cable - (66B) Overprovisioned SATA SSD (6.60B Total)					
				3-Year 12x5 (6am-6pm PST) Help Desk (9am-6pm) Software Support w/ Next Business Day Advanced Parts Replacement, Next Business Day On-site Hardware Support and Pre-planned Support Assistance for After-Hour/Weekend Support Upgrades (upgrades kit recommended).					
				Enterprise Included.					
				3 Year 12x5 (6am-6pm PST) Help Desk for 51 Issues with Next Business Day Advanced Parts Replacement, Next Business Day On-site Hardware Support and Pre-planned Support Assistance for After-Hour/Weekend Support Upgrades (upgrades kit recommended).					
Alternative Support		TNR-Silver-3YR	1	Enclosure management and upgrade to TruNAS Enterprise included.					
				TBD					
Shipping	1	Not Included	1						
Comments/Notes									

Print Name: _____ Title: _____
Quote Acceptance: _____ Date: _____

Quote is valid for 30 days. Confirm the configuration and pricing as the time of placing order. Please allow up to 4 weeks lead time, which includes time to configure, burn-in, and fully test your new system. All custom configurations are considered non-cancelable and non-refundable. Other items may be included in this quote. This quote is confidential and intended solely for the use of the entity to whom they are addressed. (1/15/2022)
*Effective Capacity: Compression rates vary by application.
**Hot Spares / Total Drives: TBD

Est. Tax	0.00%	\$26,934.00
System 1 Total		\$26,934.00



Prepared By: Brian Perry
 Phone: (408) 945-4100, x150
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Date: 4/8/2021
 Quote #: BPT10401 - 3613
 Ship to: TBD

Prepared for: Kyle Drake

E-Mail: Kyle.Drake@redhat.com

System	Qty	Part	Sub Qty	Description	Unit List Price	Disc %	Price	Est. Total Price
System 1	2	R20	1	2U R-Series with Integrated Controller, 12 x 3.5" Drive Bays, 2 x 2.5" Drive Bays	\$15215.00	35.0%	\$9954.00	\$19908.00
Software	1	Truenas Enterprise	1	Truenas Enterprise on the R-Series enables full Enterprise grade support for business-critical data. Built on OpenZFS data protection and management services, Truenas Enterprise provides superior performance, reliability, and VMware features for excellent management and integration with partners like VMware.				
Security Compliance Controller Pack	1	Standard	1	Standard Drive with Encryption Disabled				
Network A	1	R-2S 1960	1	R-Series Controller: Up to 2x Expansion Shelves 96GB RAM, 20 vCPU				
System 1	2	Hybrid	1	2.5" SATA / 2.5" SAS / 2.5" NVMe / 12 / 14 / 2				
Pool 1	1	Performance	1	Single Mirrored Protection for Optimum Performance				
With Accessories	1	R-HDD 8T	11	Approximately 2% Hot Spares				
System 2	1	1TB-R-Series-3YR	1	Write Cache - 16GB Comprehensioed SATA SSD (0.15GB Total)				
Alternative Support	1	3 Year 12x5 (6am-6pm PST) Help Desk (phone/email) Software Support w/ Next Business Day Advanced Post-Change Controller Replacement, Enclosure management and upgrade to Truenas Enterprise included.	1	3 Year 12x5 (6am-6pm PST) Help Desk (phone/email) Software Support w/ Next Business Day Advanced Post-Change Controller Replacement, Enclosure management and upgrade to Truenas Enterprise included.				
3 Year 12x5 (6am-6pm PST) Help Desk (phone/email) Software Support & Advanced Parts Replacement, Next Business Day On-Site Hardware Support & Repair, and Pre-Planned Support Assistances for Advanced Hardware Support & Repair (not included). (Business hours only). (Business hours only) and upgrade to Truenas Enterprise included.	1	\$2297.00	35.0%	\$1,493.00	\$2,986.00			
3 Year 12x5 (6am-6pm PST) Help Desk (phone/email) Software Support & Advanced Parts Replacement, Next Business Day On-Site Hardware Support & Repair, and Pre-Planned Support Assistances for Advanced Hardware Support & Repair (not included). (Business hours only). (Business hours only) and upgrade to Truenas Enterprise included.	1	\$3,673.00	35.0%	\$2,388.00	OPTIONAL	\$4,776.00		
3 Year 100 Drive, TrueCommand License - Deploy on Docker, VM or Cloud, Bronze Software Support 12x5 (6am-6pm PST) Help Desk (phone/email)	100	\$1,000.00		OPTIONAL				
Shipping/Notes	1	Docker	100	100 (phone/email)				
Comments/Notes	1	Flight						
Standard		\$22,894.00						
Shipping		- \$1,236.28						
System 1 Total		\$21,657.72						

Print Name: _____ Title: _____ Date: _____
 Quote Acceptance: _____

Old quote received during budget time.

Quote is valid for 30 days. Confirm the configuration and pricing at the time of placing order. Please allow up to 8 weeks lead-time, which includes time to configure, burn-in, and delivery your new system. All custom configurations are considered non-cancelable and non-refundable. Other items may be subject to a 20% restocking fee. All items are shipped via UPS. This quote is conditional on the availability of the parts and accessories listed. Hardware capacity comparisons are only for approximate purposes.