



Comments: GeneXpert Express CLIA waived molecular rapid testing machine

Description		Part Number		Qty	Unit Price	Extended Price
GeneXpert IV-4 Site System Express		GXIV-4-CLIA		1.0	35,000.00	\$35,000.00
Shipping and Handling						\$450.00
Grant:	COVID	Grant Year:	20/21	Sub-Total:		\$35,450.00
Category:	Equipment	Line #:		7.75% Tax:		\$2,747.38
				Shipping:		
Quote Attached:				TOTAL:		\$38,197.38

For Auditor Use Only



July 15, 2020

Henry Schnedler
Support Services Technician
Siskiyou County Public Health
810 S Main St. Yreka CA 96097

Dear Henry Schnedler,

Cepheid is the original and sole manufacturer of the Xpert Xpress Flu and Xpert Xpress SARS-CoV-2 reagent tests in the acute care market in the United States, excluding US territories.

Cepheid's GeneXpert systems, such as GeneXpert Xpress IV, are manufactured exclusively for Cepheid, according to Cepheid's specifications. Cepheid is the sole authorized distributor of the Cepheid GeneXpert family of systems in the acute care market in the United States, excluding US territories.

Please do not hesitate to reach out to me with any questions.

Regards,

A handwritten signature in blue ink, appearing to read "K. Pham", written over a horizontal line.

Kristine Pham
Paralegal
Cepheid
Tel: 408-400-4424
Email: Kristine.pham@cepheid.com

Budgetary Quote



Cepheid
US904 Caribbean Dr
Sunnyvale CA US904 Caribbean Dr
USA

Phone : 530-842-2590
Fax :

Quote Number :

Quote Date : 7/22/2020 3:13 PM
Quote Expire : 10/20/2020

Print Date : 7/22/2020
Contact : linda.miller@cepheid.com

Sold To : Siskiyou County Public Health
Siskiyou County Public Health
810 S Main Street
Yreka CA 96097
USA

Ship To: Siskiyou County Public Health
Siskiyou County Public Health
810 S Main Street
Yreka CA 96097
USA

Buyer : Henry Schnedler
Phone : 530-695-5046

Phone : 530-695-5046

Attention : Henry Schnedler
Phone :
Sales Rep : Linda Miller
GPO : GSA/FSS

Pricing is contingent upon approval of a valid Letter of Participation (LOP).

PLEASE EMAIL BUDGETARY ORDERS TO: linda.miller@cepheid.com

LINE	ITEM NO.	QTY	UOM	UNIT PRICE	DISCOUNT	NET PRICE	EXTENDED PRICE
1	GXIV-4-CLIA	1.00	EA	USD 35,000.00	USD 0.00	USD 35,000.00	USD 35,000.00
GENEXPERT IV-4 SITE SYSTEM, XPRESS							
2	GX4XPR1Y	1.00	EA	USD 5,023.00	USD 0.00	USD 5,023.00	USD 5,023.00
Premier Care - Xpress 4x4 1Y Contract							

Budgetary Quote

Note: This information is provided for budgetary purposes only and is subject to change.
Pricing is subject to formal quotation, applicable terms and conditions, local taxes,
and promotional requirements.

Non-Infinity Instrument Terms

YOUR PURCHASE ORDER MUST REFERENCE THE QUOTE NUMBER ABOVE. PRICE ADJUSTMENTS MAY NOT BE ALLOWED AFTER SHIPMENT.

Cepheid warrants that the Products (i) shall be free from defects in material and workmanship for a period of one year after shipment, (ii)

conform to Cepheid's published specifications for the Products, and (iii) are free of liens and encumbrances when shipped to Customer. Your purchase is governed by any direct agreement between you and Cepheid and any applicable agreement(s) with your GPO and/or IDN. If no such agreements are in effect, the Terms and Conditions available at www.cepheid.com/us/support/support/order-management shall govern your purchase and by submitting a purchase order, you agree to such Terms and Conditions. No terms or conditions in a purchase order that are contrary or in addition to those in any of the foregoing agreements shall apply. Except as otherwise agreed upon by Cepheid: standard orders ship via FedEx 2-Day; quoted freight charge is an estimate only and final charges will be prepaid and added to the invoice, and ALL SALES ARE FINAL AND ARE NON-RETURNABLE AND NON-REFUNDABLE. Customer's preferred carrier and account number are required if shipped collect. Please fax Purchase Orders to 408-716-2840, or email a PDF version of the Purchase Order to ordermanagement@cepheid.com.

Service with POS Terms

AN ADDITIONAL 5% DISCOUNT HAS BEEN APPLIED FOR FULL UPFRONT PAYMENT FOR THE FULL TERM OF THE AGREEMENT AT TIME OF PURCHASE ONLY. THE ADDITIONAL 5% DISCOUNT IS ONLY VALID FOR UPFRONT PAYMENT.

Service Terms

YOUR PURCHASE ORDER MUST REFERENCE THE QUOTE NUMBER ABOVE

Service Agreement coverage will begin upon warranty expiration. The warranty begins at time of system shipment.

Please fax Purchase Orders to 408-716-2442, or email a PDF version of the purchase order to service.agreements@cepheid.com

Premier Care Service Agreement Terms

- Prioritized Phone Support
- Extended Hours Phone Support (M-F 3:00 am-11:00 pm PST)
- Standard Hours Phone Support (M-F 5:00 am-7:00 pm PST)
- Unlimited Phone Support
- 2 Day On-site Response
- Next-Day System Swap*
- Labor & Parts Coverage
- Xpert Check with FSE onsite
- Hub Coverage
- *Cepheid Discretionary

Standard Terms

YOUR PURCHASE ORDER MUST REFERENCE THE QUOTE NUMBER ABOVE. PRICE ADJUSTMENTS MAY NOT BE ALLOWED AFTER SHIPMENT.

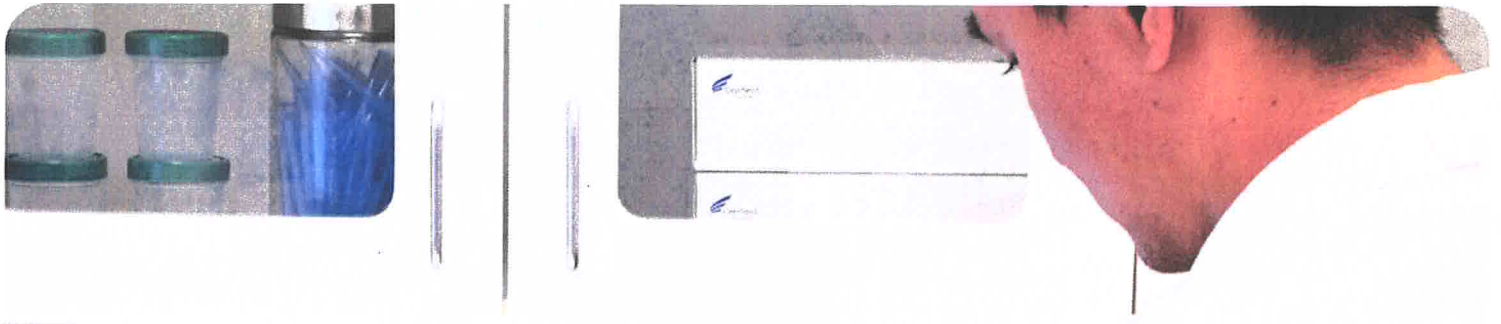
Cepheid warrants that the Products shall be free from defects in material and workmanship for a period of one year after shipment, (ii) conform to Cepheid's published specifications for the Products, and (iii) are free of liens and encumbrances when shipped to Customer. Your purchase is governed by any direct agreement between you and Cepheid and any applicable agreement(s) with your GPO and/or IDN. If no such agreements are in effect, the Terms and Conditions available at <http://www.cepheid.com/us/support/support/order-management> shall govern your purchase and by submitting a purchase order, you agree to such Terms and Conditions. No terms or conditions in a purchase order that are contrary or in addition to those in any of the foregoing agreements shall apply. Except as otherwise agreed upon by Cepheid: standard orders ship via FedEx 2-Day; quoted freight charge is an estimate only and final charges will be prepaid and added to the invoice, and ALL SALES ARE FINAL AND ARE NON-RETURNABLE AND NON-REFUNDABLE. The customer's preferred carrier and account number are required if shipped collect. Please fax Purchase Orders to 408-716-2840, or email a PDF version of the Purchase Order to linda.miller@cepheid.com

Total : USD 40,023.00
Shipping & Handling : USD 450.00
Total Tax :
Grand Total : USD 40,473.00

GPO	GSA/FSS
Payment Terms	Net 30
Freight Terms	
FOB Point	
Ship Via	
SalesPerson	Linda Miller

GeneXpert® Xpress

CLIA Waived Molecular Testing Everywhere



Standardized, CLIA Waived molecular testing across hospitals, specialty clinics, physician office labs, and emergency departments.

US-IVD. For *In Vitro* Diagnostic Use.

 **Cepheid.**
A better way.



GeneXpert® Xpress

Compact Design

- **Scalable design** — 2-module and 4-module options available for customized throughput needs
- **Reduced footprint** — built in barcode scanner and touchscreen tablet
- **Random access** — true on-demand, walkaway testing system
- **Built-in redundancy** — each module operates as its own independent analyzer

Simple, Integrated Workflow

- Run up to 4 tests at one time
- No specialized training or daily maintenance required
- Operator and QC lockout available
- Bi-directional interface to LIS (HL7, ASTM)
- Remote IT troubleshooting
- Simplified remote printing

Simple Workflow and Proven Cartridge Technology

Simplified workflow – as easy as 1, 2, 3

- Single-use, self-contained cartridge reduces waste and risk of contamination
- Integrated QC in every cartridge
- Ability to standardize inventory management

1

Obtain swab specimen



2

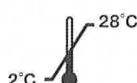
Transfer sample to cartridge



3

Insert cartridge **and start test**



GeneXpert® **Xpress Menu**

All reagents can be stored
at room temperature (2-28°C)



No confirmation required
for negative results*

Xpert® Xpress Flu**CPT CODE: 87502-QW***Positive results in as soon as 20 minutes[^]*

- Real-time RT-PCR molecular test results
- Sample Types — **Nasal Swab**, Nasopharyngeal Swab
- Detects viral RNA, **enabling better detection** of seasonal mutations of the flu virus

Performance	Positive Percent Agreement	Negative Percent Agreement
Influenza A	98.2%	97.9%
Influenza B	97.8%	99.5%

Xpert® Xpress Flu/RSV**CPT CODE: 87631-QW[†]***Positive results in as soon as 20 minutes[#]*

- **One Cartridge. One Sample. Three Results**
- Sample Types — **Nasal Swab**, Nasopharyngeal Swab
- Detects viral RNA, **enabling better detection** of seasonal mutations of the flu virus

Performance	Positive Percent Agreement	Negative Percent Agreement
Influenza A	98.1%	98.1%
Influenza B	100%	99.1%
RSV	98.4%	99.3%

Xpert® Xpress Strep A**CPT CODE: 87651-QW***Positive results in as soon as 18 minutes[^]*

- **Confirmatory** molecular test results*
- Sample Type – **Throat Swab** (E-swab in liquid Amies)

Performance	Sensitivity	Specificity
Strep A	99.4%	94.1%

Coming Soon[‡]**Xpert® Xpress CT/NG, Xpert® Xpress Multiplex Vaginal Panel, and Xpert® Xpress GBS**

US-IVD. For In Vitro Diagnostic Use.

* Follow-up testing by culture is required if the Xpert Xpress Strep A test result is negative and clinical symptoms persist, or there is an outbreak of acute rheumatic fever (ARF).

[^] With early assay termination (EAT) for positive results.[#] With early assay termination (EAT) for positive Flu or for positive RSV only. Reporting negatives and combined Flu and RSV results in 30 minutes.[†] The CPT for Flu/RSV (87631-QW) is reported when both targets are ordered by the clinician and performed. When only Flu is ordered and performed, CPT code 87502-QW is reported.

When Only RSV is ordered and performed, CPT code 87634 is reported.

[‡] The product information is intended to outline our general product direction and it should not be relied upon in making a purchasing decision as the development, release, and timing of any of our products remains at our discretion and is also subject to regulatory review.

Xpert® Xpress Menu Information Catalog Number

Test Name	Description	Catalog Number
 Xpert® Xpress Flu	10 Tests	XPRSFLU-10
 Xpert® Xpress Flu/RSV	10 Tests	XPRSFLU/RSV-10
Xpert Nasal Sample Collection Kit	100 Nasal Swabs & UTM Kits	SWAB/F-100
Xpert Nasopharyngeal Sample	100 Nasopharyngeal Swabs & UTM Kits	SWAB/B-100
 Xpert® Xpress Strep A	10 Tests	XPRSTREPA-10
 Xpert® Xpress Strep A	120 Tests	XPRSTREPA-120
Collection and Transport Device	50 ESwab™ Liquid Amies Collection & Transport Devices	480CFA

GeneXpert® Xpress Systems and Connectivity Specifications

System	Description	Instrument Dimensions	Catalog Number
GeneXpert® Xpress IV-2	2-module system	11.5" W x 18" H* x 16" D*	GXIV-2-CLIA
GeneXpert® Xpress IV-4	4-module system	11.5" W x 18" H* x 16" D*	GXIV-4-CLIA
	LIS Connectivity	Data Management Middleware^	
GeneXpert® Xpress	Bi-directional	RALS, Telcor, UniPOC, Aqure, RelayMed	

US-IVD. For In Vitro Diagnostic Use.

* Average System Height and Depth based on touch screen angle.

^ Please contact your sales representative for a full list of LIS and POC data management connectivity solutions.

CORPORATE HEADQUARTERS

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TOLL FREE 1.888.336.2743
PHONE 1.408.541.4191
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